

CETOP is the European Fluid Power Committee and represents this industry in Europe. National fluid power associations from 16 European countries are member. CETOP thus represents more than 1,000 companies with almost 70,000 people and a market value of 13 billion Euros.

The CETOP Bulletin is a regular communication from CETOP to its member associations. It informs on CETOP decisions, activities and upcoming matters. The CETOP member associations are invited to make use of the Bulletin and inform their associated companies accordingly.

This edition of the CETOP Bulletin mainly refers to the outcome of the CETOP General Assembly meetings, June 2016.

CETOP General Assembly 2016 in Constance, Germany

The 2016 CETOP General Assembly had been hosted by the VDMA. The event was organized on 16/17 June in Constance. CETOP once again experienced the great hospitality of the German association. Thank you very much to VDMA.

Besides the General Assembly meeting itself, there had been meetings of the Economic and Marketing/ Communication Commissions, the Education Commission, the Technical Commission, the CETOP President's Council and a CETOP Strategy Workshop.

Presentations on the economic situation in each country, which had been prepared for the General Assembly, are downloadable from the CETOP website member section.

New CETOP President's Council

On 17 June 2016, the CETOP General Assembly voted unanimously for a new CETOP President's Council. The period of office will last from June 2016 to May 2019.

Members of the President's Council are:

President

Stefan König, Danfoss Power Solutions GmbH & Co OHG, Neumünster, Germany

Vice President Economics

Jean-François Desmet, ERIKS nv, Asse, Belgium

Vice President Education

Sten-Ove Claesson, HYDAC AB, Falun, Sweden

Vice President Marketing and Communication

Arjan Coppens, Bosch Rexroth B.V., Boxtel, The Netherlands

Vice President Technics

Stéphane Rakotoarivelo, Poclain Hydraulics Industrie SAS, Verberie, France

Ahmet Serdaroglu, HIDROSER Hidrolik Pnömatik, who had been CETOP President so far, became Past President.

Amadio Bolzani, ASSOFLUID, continues as CETOP Honorary President.

Unfortunately, *Domenico di Monte*, Camozzi, will no more be member of the President's Council. Furthermore, according to the CETOP statutes, the former CETOP President *Etienne Piot*, Aventics SAS, cannot be member of the board anymore. The same refers to *Jérôme Bataille*, Poclairn Hydraulics Industrie, so far acting as CETOP Vice President Technics. CETOP gives sincere thanks to Etienne Piot, Jérôme Bataille and Domenico di Monte for their many years' commitment to CETOP and the European spirit.

CETOP Statutes

The CETOP member associations had been informed on a proposal to amend the CETOP Statutes with regard to liability. The CETOP General Assembly agreed on the supplement. The amended Statutes will be sent to the member associations.

Amended CETOP logo

Following the discussions of the CETOP Strategy Workshop, it was agreed to amend the CETOP logo. The idea is to emphasize that CETOP is speaking on behalf of the European Fluid Power Industry. Therefore, the logo has been amended with the strap-line: "The Voice of the European Fluid Power Industry":



CETOP Marketing activities

- The Working Group Marketing and Communication prepares a flyer featuring CETOP activities and benefits for membership.
- The CETOP Directory is available as **software flip book** based on flash and a HTML 5-Version as **software flip book for Tablets** on the website.
- The CETOP Directory 2017 will be a digital one, for instance on a stick and on the website. Printed copies will not be available. An app is also considered.
- The CETOP website www.cetop.org includes a "News" section. Member associations are invited to provide news to be included there. For the time being, this should be associations' information, such as associations' news, presentation of the association, economic reports, exhibition participation, information on conferences and exhibitions endorsed by the member associations, etc. About 1 page A4, 500 words or less would be required.
- The Working Group considers a 2-minute video based on the CETOP flyer to be put on the website.
- The CETOP Strategy Workshop outcome needs to be summarized and the CETOP vision, mission statement completed.

CETOP Economic Commission activities

- Collecting the Monthly Exchange on Tendencies online will be one of the next projects.
- The schedule for the CETOP inquiries was agreed.
- Speed-up the results publication of the CETOP Annual Product Statistics is an important target. It has been agreed to publish the CETOP results table even if not all data is received in time.

CETOP/ ISC Statistics

Results of the following statistics were made available to the participating associations:

- CETOP/ISC Monthly Exchange on Tendencies June 2016
- CETOP/ISC Quarterly Trend Survey 1 Quarter 2016
- CETOP Annual Product Statistics 2015

The Quarterly Trend Survey and the Annual Product Statistics are downloadable from the CETOP website member section.

CETOP is currently collecting data from its member associations for:

- CETOP/ISC Quarterly Trend Survey 2 Quarter 2016
deadline for returning the completed questionnaire: 29 July

CETOP statistics publication policy:

CETOP statistics results are only available to the responding CETOP associations and their member companies and are not meant for general publication. CETOP data should therefore not be released to external organisations, e.g. consultants, magazines, banks etc. General enquiries concerning CETOP data should be referred to CETOP.

ISC International Statistics Committee activities

- The ISC website www.iscstats.org is available. Results of the Quarterly Trend Survey and the ISC Annual Product Statistics are downloadable from the ISC website member section.
- Efforts to include USA in the Monthly Exchange on Tendencies had finally been successful. Also, India provides data to this exchange. Thus, there are up to 18 associations participating in this inquiry.
- There are efforts to enlarge ISC. There have been several contacts to Brazil, Canada, Mexico, and South Africa. Any support from CETOP members will be very much appreciated. Unfortunately, Australia denied the request to participate as statistics are not in the association's focus.
- The next ISC meeting is scheduled for 2017.

CETOP Technical activities

- Ecodesign Directive: The recent evolutions ("points system study for complex products") and tendencies in each country had been discussed. CETOP sent an official letter to the EU-Commission.
- REACH - chromium 6 and cobalt: The situation, risks, and actions are analyzed.
- WEEE Directive: A CETOP Position Paper may be prepared.
- The CETOP Position Paper on PED will be revised.

CETOP Education activities

- Last year, the Hydraulics part of the [CETOP Education Booklet](#) had been revised. As far as the Pneumatics Recommendations are concerned, the member associations are requested to check if there is a need for revision as well.
- A tool for the employer to verify the candidates work experience is in preparation. Hydraulics has more or less been finalized. For Pneumatics, support from member associations will be welcomed. The tool will also become part of the Education Booklet.
- Associations sending an application for a CETOP centre certificate are kindly requested to provide the General Secretariat with copies of the certification documents and audit reports.
- The re-approval of certified education centres has been adjusted to 6 years instead of 5 years.
- Instead of an annual audit, it was decided to carry out the audit every 3 years.
- It has been proposed to work on a list of external verifiers certifying the centres.
- A logo for CETOP certified Education centres will be prepared.

CETOP approved Education centres in 2016

In 2016, further Education centres have been approved or re-approved by the responsible national associations as CETOP Education centre. These have been:

- I.S.I.S. Arturo Malignani, Udine, Italy, approved for Industrial Hydraulics Level 2, Pneumatics Level 3, www.malignani.ud.it
- I.I.S. Giacomo Perlasca, Vobarno, Italy, approved for Pneumatics Level 3, www.istitutoperlasca.gov.it
- Sørlandets Seilende Skoleskibs Institution, Kristiansand, Norway, approved for Hydraulics Levels 1 and 2, www.sjoekurs.no
- Festo C.T.E. SRL, Assago, Italy, approved for Pneumatics Level 3, Mobile Hydraulics Level 2, Industrial Hydraulics Level 3, www.festo-didactic.com/it-it
- CFP – CNOS FAP Bearzi, Udine, Italy, approved for Pneumatics Level 3, Industrial Hydraulics Level 3, www.bearzi.it
- NFPC National Fluid Power Centre, Worksop, UK, approved for Pneumatics Level 1, 2, and 3, www.nfpc.co.uk

Some further centres have been approved by national associations. They are just undergoing the process of getting official recognition by CETOP. Certificates are in preparation.

CETOP General Assembly 2017

Date and venue of the General Assembly 2017 are still to be fixed.

Contacts to other associations

CETOP is in contact with the Danish Fluid Power Association BITVA. It is supposed to have a meeting with the Danish association's representatives.

Some exhibitions and conferences in the next 6 months

- FinnMETKO 2016, 1–3 September 2016, Jämsä, Finland
- SINDEKX, 6–8 September 2016, Bern, Switzerland
- IMTS - MDA North America, 12–17 September 2016, Chicago, USA
- 19th International Sealing Conference, 12/13 October 2016, Stuttgart, Germany
- Hervex 2016, 19–21 October 2016, Baile Govora, Romania
- HPS, 18–20 October 2016, Katowice, Poland
- PTC ASIA 2016, 1–4 November 2016, Shanghai, China
- 7th Dutch Fluid Power Conference, 10 November 2016, Ede, The Netherlands